

# The Vindicator

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## Junk King looks to Valley for franchise

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### YOUNGSTOWN

A national junk-removal business is looking for someone from the area to head a franchise in the city.

Junk King is a company based out of San Carlos, Calif., with 23 locations and counting across the country. The company boasts a green approach to its service, recycling at least 60 percent of what it collects from homes and small businesses.

"As we take away that couch, that mattress, that washer, that dryer, our goal is to keep it out of the landfill," said Peter Gilfillan, a master area developer for the Junk King franchise in Ohio.

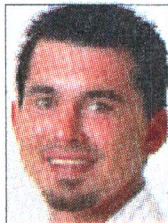
Gilfillan said the company chose Ohio as its next market for its wealth of metropolitan areas. Junk King targets cities with more than 500,000 people and recently opened in Dublin, a suburb of Columbus.

The Youngstown location is one of 12 statewide locations planned.

Rather than providing a large



Andreacchi



Reardon

trash bin in front of someone's home, Gilfillan said Junk King is a full-service junk removal company that sends crews to remove all junk from within the home and hauls it away.

Junk King determines which items can be resold at a thrift store — at no profit to the company — or sent to recycling plants, where it sometimes receives payback for recycled

metals and scraps.

Some furniture and other items are given to groups that will repurpose and sell them.

Since starting in 2005, the company has saved about 2.3 tons of waste from going into landfills.

The company started when friends Michael Andreacchi and Brian Reardon took a service of hauling junk for friends and family



SPECIAL TO THE VINDICATOR

The Junk King truck touts its company's service as the "greenest." Known for its recyclable approach to junk removal, the company is working to expand into the Youngstown region.

to the next level.

"Peoples' homes are their castles, and we understand they lead busy lives," co-founder Andreac-

chi said.

"We can give them back their

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SPECIAL TO THE VINDICATOR

**Junk King workers clear items from a client's storage unit. Junk King separates recyclable items from a pile onsite and later delivers them to places where they are refurbished or used for scraps.**

## JUNK KING

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garage, basement or spare rooms so that their home will look like they always dreamed."

With a franchise fee of \$30,000, the total investment to own and operate a Junk King franchise in an exclusive territory is \$90,000 to \$150,000.

"It's a great business opportunity for somebody looking to own their own business," Gilfillan said. "We're sincerely trying to do the right thing to help the planet."

Anyone interested in owning the franchise can e-mail Gilfillan at [peterg@junk-king.com](mailto:peterg@junk-king.com).

Information can also be found at [www.Junk-King.com](http://www.Junk-King.com).